

David Shpigler to Speak at UTC Conference

NYACK, NY, May 5, 2004 – David Shpigler, President of The Shpigler Group, will speak at the UTC Telecom 2004 Conference, scheduled for May 16-19, 2004. The annual conference and exhibition of the United Telecom Council will be held at the Gaylord Opryland Resort and Convention Center in Nashville, TN. David will participate in five separate sessions at the conference:

- UTelco Trends (Speaker), Monday, May 17 – 10:00 a.m.
- Business Opportunities for BPL (Speaker), Tuesday, May 18 – 9:00 a.m.
- Wi-Fi for Utilities (Speaker), Tuesday, May 18 – 10:30 a.m.
- Successful Deal Making Opportunities (Speaker), Tuesday, May 18 – 3:15 p.m.
- Developing Relationships with Business Partners (Moderator), Tuesday, May 18 – 4:30 p.m.

Details on the conference can be found [here](#).

The Shpigler Group is a strategy management-consulting firm focused on the telecommunications and technology sector. The Shpigler Group works with utilities, municipalities, telecom service providers, and infrastructure and technology developers. For these clients, The Shpigler Group works to solve complex issues involving strategic assessment, market analysis, business case development, economic evaluation of network design, and competitive and partnership assessment. For more information about the firm, visit the company website at www.shpigler.com.

Media Contact:
David Shpigler
President
The Shpigler Group
(845) 348-3181
shpigler@shpigler.com